



Job Posting: Wholesale Manager

Established in 2015, Mythic Press is a Tulsa company offering high quality screen printed shirts, embroidered apparel, branded merchandise and custom design.

We're seeking a sales rep to join our team and focus on selling our brand into new retailers, as well as servicing our existing customers. Must contribute with a hands-on approach in ways that boost brand awareness and business growth. Self-motivated, detail-oriented hard workers are invited to apply.

Position Overview

- **Full time:** 36 - 40 hours/week. 9:00am - 5pm with some flexibility
- **Pay range:** 30k - 40k, depending on experience
- **Benefits:** Paid time off, performance bonuses, regular schedule with flexibility, weekly direct deposit payroll, employee discount on apparel

Primary Duties

- Prospect and open new wholesale accounts through outbound sales
- Maintain existing accounts through exceptional customer service
- Refine company wholesale strategy to maximize future business
- Collaborate with team in new product development
- Provide consistent reporting
- Inventory management
- Assist in the planning, set-up, and running of promotional events

Qualifications

- 2 years of sales experience, preferably in apparel/fashion industry
- Bachelor's degree in Business, Communications or related field preferred
- Excellent verbal and written communication skills
- Strong time management skills
- Ability to work effectively both independently and collaboratively
- Excel, Word, Shopify, Design or video editing software capabilities a plus.
- Highly confident, self-assured individual who is able to work autonomously
- Must work well under pressure to meet deadlines & expectations
- Positive attitude and team player

Work address: 2015 E. 3rd Street, Tulsa, OK 74104

Learn more about us: www.mythic.press // [Facebook](#) // [Instagram](#)

To apply, please complete the application at <https://mythic.press/jobs> or email us at work@mythic.press. Please do not call about this position.

Who is Mythic Press?

Mythic Press is a Tulsa-based apparel company and merchandise partner specializing in the development & management of successful merchandise programs.

We offer a full line of services including design, screen printing, embroidery, promotional products and live screen printing at large-scale events. These offerings enable us to creatively deploy merchandise solutions through retail, ecommerce, and order fulfillment services. We pride ourselves on our love for Oklahoma, and all of our apparel is locally designed and produced in-house.

Our retail program includes online sales, wholesale partners, and two brick and mortar locations including a shop at Mother Road Market located on Route 66. We also created and implemented Oklahoma's first T-shirt vending machines.

Our company at a glance...

- Founded in 2015, current staff of 15
- Locally owned and operated
- 6,000 sq ft facility (recently purchased)
- In-house screen printing and embroidery
- Donated over \$12,500 in 2020 to local nonprofits
- 2 retail locations + wholesale partners
- Innovated Oklahoma's first t-shirt vending machines
- Fulfillment of 20,000+ orders and counting
- Earned 2019 Entrepreneurial Success Award from Tulsa Regional Chamber of Commerce



Capabilities & Services

We offer a full range of merchandise services including in-house design, screen printing, embroidery, and order fulfillment.

DESIGN

- Design & illustration
- Merchandise planning & consulting

PRODUCTION

- In-house screen printing & embroidery
- Promotional products
- Finishing services (tagging, bagging, etc)

DISTRIBUTION

- eCommerce management
- Inventory storage & management
- Order fulfillment & shipping

RETAIL & EVENTS

- Event pre-sale & day of sales
- In-store point of sale and display
- Live screen printing

